

BEFORE YOU SIGN ANYTHING

5 Smart Things Every New-Construction Buyer Should Do

A quick checklist for anyone touring model homes or considering new construction in Northwest Arkansas or Northeast Oklahoma.



01 **Bring Your Own Representation**

The friendly rep in that gorgeous model home works for the builder, not you. Your own REALTOR® costs you nothing as the buyer and protects your interests specifically.



02 **Get an Independent Inspection Anyway**

New doesn't mean flawless. A third-party inspection before closing catches things a builder's own final walkthrough can miss.



03 **Ask About Financing & Appraisal**

Some lenders and appraisers are less familiar with newer build methods. Ask your lender directly whether it affects your loan options.



04 **Negotiate the Incentives, Not Just the Price**

Builders often have more flexibility on closing cost credits, rate buydowns, or upgrade packages than on the base price itself.



05 **Think About Resale Before You Buy**

A less common build method may take longer to find comparable sales down the road. Worth a conversation with your agent before you sign.

Brandi Edwards, REALTOR®

The Smiley Team · EXIT Realty Harper Carlton Group

479-633-2448 · GOBRANDIEDWARDS@GMAIL.COM · SMILEYSELLSREALESTATE.COM

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